



Loudoun County, Virginia

A Design Build Project

Route 50 & Trailhead Drive – Roundabout

PART 1 Request for Qualifications

County Project No.: CRCP 2020-0007

RFQ Number 300782

DATE: October 29, 2020

**ACCEPTANCE DATE:
Prior to 4:00 p.m. December 21, 2020
“Atomic Time”**



Loudoun County, Virginia

REQUEST FOR QUALIFICATIONS

PART 1 – REQUEST FOR QUALIFICATIONS ROUTE 50 & TRAILHEAD DRIVE ROUNDABOUT

ACCEPTANCE DATE: Prior to 4:00 p.m., December 21, 2020 “Atomic” Time
RFP NUMBER: RFQ 300782
ACCEPTANCE PLACE: Department of Finance and Procurement
Division of Procurement,
1 Harrison Street, SE, 4th Floor
Leesburg, Virginia 20175

Due to restrictions surrounding the COVID-19 pandemic, public access to County facilities is extremely limited. The mailing of qualifications is preferred. However, if a qualification is hand delivered, it will be received in the lobby of 1 Harrison Street, SE, Leesburg, VA 20175 ONLY in the Drop Box labeled: “Procurement Bids and Proposals” between the hours of 8:30 a.m. and 5:00 p.m.

ALL HAND DELIVERED QUALIFICATIONS MUST BE SUBMITTED AT THIS LOCATION PRIOR TO 4:00 P.M. on the Acceptance Date of the qualification in order to be considered. Qualifications will not be accepted at any other building locations or after 4:00 p.m. Failure by an offeror to address and label their qualification in accordance with the requirements of section 5.1.6. may result in qualification being delivered to an incorrect location which will ultimately result in qualification rejection for late submission.

Please contact the Contracting Officer designated on the front cover of the solicitation with any questions regarding this process. Offerors are strongly encouraged to check the County’s website routinely for updates.

PLEASE NOTE:

- A. RFQ Information Package. An RFQ Information Package is available to interested Offerors on a CD that you can obtain by sending an email to the point of contact information below. If you would like the CD sent by private carrier, or overnighted (UPS/FedEx), please provide your account code in the email, otherwise the CD will be sent by US Mail. Until further notice, you will not be able to pick-up a CD in person.

Offerors may also request that the RFQ Information Package be sent to them using the Microsoft One Drive. Offerors will receive a first email from the Contracting Officer. Then, Offerors will be prompted to enter a verification code. The verification code will be from no-reply@sharepointonline.com. Please note that this email often goes into spam/ junk folds.

- B. Qualification Forms. Qualification forms may be downloaded from the County's web site: www.loudoun.gov/procurement.
- C. Project Information Meeting. A Project information Meeting will be held virtually using GoTo Meeting software on **November 10, 2020** at **2:30 p.m.** for clarification or questions on the Request for Qualifications. Until further notice Offerors will not be able to participate in the Conference in person. You should pre-register to participate in the Project Information Meeting by sending an email to PROCUREMENT@loudoun.gov. The subject line of the email should state "Register for Project Information Meeting for Route 50 & Trailhead Drive Roundabout", and the email should include the name of your firm and provide contact information to include phone number and address. Providing the email requesting participation in the meeting was received prior to 1:00 p.m. the business day prior to the date of the Project Information Meeting, the County will respond with the information to participate in the meeting. Emails received after 1:00 p.m. may not be responded to. To participate in the audio portion only, dial the number provided and follow the prompts as designated. To participate by computer, connect to the link provided and follow the prompts as designated.

Requests for information related to this Qualification should be directed to:

Samira Mkaimel, CPPB
Contracting Officer
(571) 258-3820
(703) 771-5097 (Fax)
E-mail address: Samira.Mkaimel@loudoun.gov
This document can be downloaded from our web site:
www.loudoun.gov/procurement

Issue Date: October 29, 2020

IF YOU NEED ANY REASONABLE ACCOMMODATION FOR ANY TYPE OF DISABILITY IN ORDER TO PARTICIPATE IN THIS PROCUREMENT, PLEASE CONTACT THIS DIVISION AS SOON AS POSSIBLE.

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1.0 INTRODUCTION

Loudoun County submits this Request for Qualifications (RFQ) to solicit Statements of Qualifications (SOQs) from those entities (Offerors) interested in contracting to serve as the Design-Builder for the Route 50 & Trailhead Drive Roundabout Project (Project). The purpose of this RFQ is to solicit information that will enable Loudoun County to determine which Offerors: (a) are best qualified to successfully execute the design and construction of the Project; and (b) will be invited to submit proposals in response to Loudoun County's Request for Proposals (RFP).

Offeror's SOQs will be rated and scored by a Loudoun County Evaluation Team based upon the evaluation criteria established in this RFQ.

Offeror's SOQs must meet all requirements established by this RFQ. Requirements of this RFQ generally will use the words "shall", "will", or "must" (or equivalent terms) to identify a required item that must be submitted with an Offeror's SOQ. Failure to meet an RFQ requirement may render an Offeror's SOQ non-responsive. The extent to which an Offeror meets or exceeds evaluation criteria will be rated by the Loudoun County Evaluation Team and be reflected in the Loudoun County Evaluation Team's scoring (in their sole discretion) of Offeror's SOQs.

2.0 BACKGROUND INFORMATION

2.1 Project Overview

The Project is located in the Blue Ridge section of Loudoun County at the intersection of Route 50 (George Washington Highway) with Trailhead Drive. The roundabout will be constructed as a hybrid roundabout, with provisions for future expansion. The roundabout will include two westbound lanes to provide for left turning and through/right turning traffic. The northbound approach from Trailhead Drive will include a bypass lane to eastbound Route 50.

The general scope of the Project includes but is not limited to: design and construction of the roundabout, and stormwater management facilities and drainage structures.

Loudoun County's current estimated contract value for this Project is approximately \$8 million.

2.2 Offeror's Scope of Work

The scope of work to be undertaken by the Design-Builder under the design-build contract for this Project will be identified in the RFP. This work includes, among other things all work required to support the design and construction of: (a) roadway; (b) surveys; (c) environmental work; (d) geotechnical work; (e) hydraulics; (f) traffic control devices; (g) transportation management plan; (h) right-of-way acquisition; (i) utilities; (j)

public involvement/relations (k) quality assurance and quality control; (l) construction engineering and inspection; (m) coordination with Third Party stakeholders; and (n) overall Project management. Offerors should note that all work performed on this Project shall be completed using English Units.

Environmental work shall address all items necessary for the acquisition of water quality permits in the name of the Design-Builder for the Project.

Right-of-way work includes all items necessary to acquire the right-of-way. The Offeror's Right-of-Way team member shall be a VDOT prequalified right-of-way contracting consultant, and must include a VDOT prequalified Fee Appraiser and a VDOT prequalified Review Appraiser. All Right of Way acquisitions and relocations shall be performed in accordance with the VDOT Right of Way Manual and all applicable local, state, and federal laws and regulations.

Utility work includes all items necessary to perform the relocations, adjustments, and coordination of utilities.

Construction engineering and inspection work includes all items necessary for providing quality assurance and quality control in accordance with VDOT's Minimum Requirements for Quality Assurance and Quality Control for Design-Build and Public-Private Transportation Act Projects, revised July 2018.

Coordination with all third party stakeholders is the responsibility of the Design-Builder.

2.3 Legislative Authority for the Project

§ 2.2-4382 of the *Code of Virginia* authorizes Loudoun County to enter into a contract for construction on a fixed price or not-to-exceed price construction management or design-build basis, provided that the local public body (i) complies with the requirements of this section and (ii) has by ordinance or resolution implemented procedures consistent with the procedures adopted by the Secretary of Administration for utilizing construction management or design-build contracts.

Loudoun County Procurement Resolution, adopted by Board of Supervisors on June 21, 2011. Amended June 20, 2012, May 4, 2018, April 5, 2019, October 7, 2019. This document can be found at www.loudoun.gov/procurement, then go to Policies and Procedures.

2.4 Procurement Overview of the Project

Loudoun County will use a two-phase selection process for the selection of a Design-Builder for the Project. This RFQ represents the first phase in the selection process. Only the short-listed Offerors will receive the RFP and be allowed to submit proposals.

The second phase of the selection process will entail the submission of Technical Proposals and Sealed Price Proposals from each short-listed Offeror. While the RFP will contain specific requirements for the Technical and Sealed Price Proposals, as well as specific selection criteria, Loudoun County anticipates that: (a) Technical Proposals will include, among other things, the Offeror's design/conceptual plans and a Project schedule; and (b) Sealed Price Proposals will include, among other things, the fixed price for the design and construction of the Project. Loudoun County further anticipates that upon completion of the evaluations of the Technical and Sealed Price Proposals, the Director of the Loudoun County Department of Transportation and Capital Infrastructure (DTCI) will recommend the top-ranked Offeror to the Loudoun County Board of Supervisors for an award of a fixed price design-build contract by Loudoun County.

Offerors are on notice that Loudoun County may, in its sole discretion, negotiate and award a design-build contract to an Offeror if, upon a written determination, Loudoun County determines that such Offeror is the only Offeror fully qualified to perform the proposed design-build contract, or that such Offeror is clearly more highly qualified than the others under consideration.

2.5 Schedule

Loudoun County currently anticipates conducting this procurement in accordance with the following list of milestones. This schedule is subject to revision and Loudoun County reserves the right to modify this schedule as it finds necessary, in its sole discretion.

.1	Advertise RFQ	October 29, 2020
.2	Project Information Meeting	November 10, 2020 at 2:30pm
.3	Deadline to submit questions	November 25, 2020
.4	Loudoun County will respond to questions	December 7, 2020
.5	SOQ Submission Date	December 21, 2020
.6	Evaluation and recommendations complete	February 5, 2021
.7	Notification to Offerors of the short-list	February 12, 2021
.8	Anticipated RFP Release Date	March 1, 2021
.9	Technical Proposals are due	June 3, 2021
.10	Price Proposals are due	July 8 2021
.11	Anticipated Award Date	September 2021

.12 Substantial Completion

November 2023

.13 Final Completion

November 2024

2.6 Evaluation Team

An Evaluation Team will be appointed by Loudoun County to rate and score the SOQs. The Evaluation Team will consist of County Staff Members for the County's Department of Transportation and Capital Infrastructure. In addition to the appointed Evaluation Team, Loudoun County may use any appropriate technical resources to provide assistance in evaluating the submittals.

2.7 Loudoun County's Point of Contact

Loudoun County's sole point of contact (POC) for matters related to the RFQ shall be Samira Mkaimel, Contracting Officer. Loudoun County's POC is the only individual authorized to discuss this RFQ with any interested parties, including Offerors. All communications with Loudoun County's POC about the Project or this RFQ shall be in writing, as required by applicable provisions of this RFQ.

Name: Samira Mkaimel, CPPB
Address: 1 Harrison Street S.E.,
Leesburg, VA 20175

Phone : (571) 258-3820
Fax : (703) 771-5097
Email: Samira.Mkaimel@loudoun.gov

Loudoun County disclaims the accuracy of information derived from any source other than Loudoun County's POC, and the use of any such information is at the sole risk of the Offeror.

All written communications to Loudoun County from Offerors shall specifically reference the correspondence as being associated with "Route 50 & Trailhead Drive – Roundabout, RFQ No.: 300782."

2.8 RFQ Information Package

An RFQ Information Package is available to interested Offerors on a CD that you can obtain by sending an email to the point of contact information below. If you would like the CD sent by private carrier, or overnighted (UPS/FedEx), please provide your account code in the email, otherwise the CD will be sent by US Mail. Each CD contains a geotechnical report. Until further notice, you will not be able to pick-up a CD in person.

The RFQ Information Package includes:

- Conceptual Exhibit

- Traffic Report Data
- Survey

Offerors shall note that the RFQ Information Package is being provided for informational purposes only and all documents included therein are subject to change; therefore, these documents shall not be relied upon for the purposes of developing a Proposal.

2.9 RFQ Documents and Addenda

The RFQ Documents and Addenda, if any, will be posted on the Loudoun County Project website at www.loudoun.gov/procurement.

2.10 Acknowledgment of Receipt of RFQ, Revisions, and/or Addenda

Offeror shall provide to Loudoun County the Acknowledgement of RFQ, Revisions, and/or Addenda, set forth as Attachment 2.10, signed by the Offeror's Point of Contact or Principal Officer with submission of the SOQ, which will serve as acknowledgement that the Offeror has received this RFQ and all Addenda.

2.11 Project Information Meeting

Loudoun County will hold a Project information meeting for potential Offerors on November 10, 2020 at 2:30 PM virtually using GoToMeeting for clarification or questions on the Request for Qualifications. Refer to item C under the Cover sheet Notes.

3.0 CONTENTS OF STATEMENTS OF QUALIFICATIONS

This Section describes specific information that must be included in the Statements of Qualifications. The format for the presentation of such information is described in Section 5.2.

3.1 General

3.1.1 The RFQ phase of the procurement process is intended to enable Offerors to demonstrate their qualifications to perform the Project, and to enable Loudoun County to evaluate those qualifications in arriving at a short-list. Offerors are advised that the SOQ should include specific information that will demonstrate the qualifications and experience required by this RFQ. Offerors should note that it is not the intent of Loudoun County to receive Project-specific design or engineering recommendations as part of this RFQ.

3.1.2. The SOQ will consist of all information required under this Section. Offerors shall complete the SOQ Checklist, Attachment 3.1.2, and include it in their SOQs. The purpose of the SOQ Checklist is to aid the Offeror in ensuring all submittal requirements have been included in the Offeror's SOQ and to provide a page reference indicating the location of each submittal requirement in the SOQ.

3.1.3. Offerors shall be aware that Loudoun County reserves the right to conduct an independent investigation of any information, including prior experience, identified in a Statement of Qualifications by contacting project references, accessing public information, contacting independent parties, or any other means. Loudoun County also reserves the right to request additional information from an Offeror during the evaluation of that Offeror's SOQ.

3.1.4. If the Offeror has concerns about information included in its Statement of Qualifications that may be deemed confidential [or Proprietary], the Offeror shall adhere to the requirements set forth by Section 11.4.2.

3.2 Letter of Submittal

3.2.1 The Letter of Submittal shall be on the Offeror's letterhead and identify the full legal name and address of the Offeror. The Offeror is defined as the legal entity who will execute the Contract with Loudoun County. The Letter of Submittal shall be signed by an authorized representative of Offeror's organization. All signatures on the original Letter of Submittal shall be original and signed in ink.

3.2.2 Identify the name, title, address, phone and fax numbers, and e-mail address of an individual who will serve as the Point Of Contact for the Offeror.

3.2.3 Identify the name, address and telephone number of the individual who will serve as the Principal Officer of the Offeror. (e.g., President, Treasurer, Chairperson of the Board of Directors, etc.).

3.2.4 Identify whether the Offeror will be structured as a corporation, limited liability company, general partnership, joint venture, limited partnership or other form of organization. Identify the team members who will undertake financial responsibility for the Project and describe any liability limitations. If the Offeror is a limited liability company, partnership or joint venture, describe the bonding approach that will be used and the members of such organizations who will have joint and several liability for the performance of the work required for the Project. A single 100% performance bond and a single 100% payment bond shall be provided regardless of any co-surety relationship.

In order to prequalify as a Joint Venture a completed "Joint Venture Agreement" must be submitted to and approved by Loudoun County prior to Statement of Qualifications (SOQ) submittal due date and evidence of the approval shall be included in the appendix of the SOQ. It should be noted that a Joint Venture is not required to register with the Virginia State Corporation Commission (SCC). Each individual member of the Joint Venture must be registered with the SCC in accordance with § 2.2-4311.2 of the Code of Virginia. As a requirement of prequalification, Joint Venture entities need to be properly established with a federal tax ID number. Specific guidance relative to the prequalification process can be found at the following link:

<http://www.virginiadot.org/business/const/prequal.asp>. Joint Venture entities should meet a VDOT prequalification requirements prior to submission of the SOQ.

3.2.5 Identify the full legal name of both the Lead Contractor and the Lead Designer for this Project. The Lead Contractor is defined as the Offeror that will serve as the prime/general contractor responsible for overall construction of the Project and will serve as the legal entity who will execute the Contract with Loudoun County. The Lead Designer is defined as the prime design consulting firm responsible for the overall design of this Project.

3.2.6 Provide the full legal name and address of all affiliated and/or subsidiary companies of the Offeror on Attachment 3.2.6. Indicate which companies are affiliates and which companies are subsidiaries. An affiliate shall be considered as any business entity which is closely associated to another business entity so that one entity controls or has power to control the other entity either directly or indirectly; or, when a third party has the power to control or controls both; or where one business entity has been so closely allied with another business entity through an established course of dealings, including but not limited to the lending of financial wherewithal, engaging in joint ventures, etc. as to cause a public perception that the two firms are one entity. Firms which are owned by a holding company or a third party, but otherwise meet the above conditions and do not have interlocking directorships or joint officers serving, are not considered to be affiliates.

If the Offeror does not have any affiliated and/or subsidiary companies, other than the Offeror's legal business entity, indicate such on Attachment 3.2.6.

The Offeror shall not submit more than one Statement of Qualifications for this Project. If more than one Statement of Qualifications is submitted by an individual, partnership, Corporation, or any party of a Joint Venture, then all Statement of Qualifications submitted by that individual, partnership, Corporation or Joint Venture shall be disqualified. If more than one Statement of Qualifications is submitted by an affiliate or subsidiary company of an individual, partnership, Corporation or any party of a Joint Venture, then all Statement of Qualifications submitted by that individual, partnership, Corporation or Joint Venture shall be disqualified.

3.2.7 Execute and return the attached Certification Regarding Debarment Form(s) Primary Covered Transactions, set forth as Attachment 3.2.7(a) and Certification Regarding Debarment Form(s) Lower Tier Covered Transactions, set forth as Attachment 3.2.7(b) for the Offeror and any subconsultant, subcontractor, or any other person or entity on the Offeror's organizational chart included in the Statement of Qualification.

If the Offeror and any subconsultant, subcontractor, or any other person or entity are unable to execute the certification, then prospective participant shall attach an explanation to its Certification Regarding Debarment Form. Failure to execute the certification will not necessarily result in denial of award, but will be considered in determining the Offeror's responsibility. Providing false information may result in federal criminal prosecution or administrative sanctions.

3.2.8 State the Offeror's VDOT prequalification number and current VDOT prequalification status (active, inactive, etc.) in the Letter of Submittal. Provide an 8.5" x 11" copy of the Offeror's VDOT prequalification certificate or evidence indicating Offeror is currently prequalified in the appendix of the SOQ. The Offeror must be in good standing and prequalified to bid on the Project as outlined in VDOT's Rules Governing Prequalification Privileges at the time of SOQ submittal. In order to prequalify as a Joint Venture, a completed "Joint Venture Agreement" must be submitted to and approved by Loudoun County and evidence of the approval shall be included in the appendix of the SOQ.

3.2.9 Include a letter from a surety or insurance company (with a Best's Financial Strength Rating of A minus and Financial Size Category VIII or better by A.M. Best Co.) in the SOQ stating that the Offeror is capable of obtaining a performance and payment bond based on the current estimated contract value referenced in Section 2.1, which bonds will cover the Project and any warranty periods. The letter of surety shall clearly state the rating categorization noted above and reference the estimated contract value as identified in Section 2.1, in a manner similar to the notation provided below:

"As surety for [the above named Contractor], [XYZ Company] with A.M. Best Financial Strength Rating [rating] and Financial Size Category [Size Category] is capable of obtaining 100% Performance Bond and 100% Labor and Materials Payment Bond in the amount of the anticipated cost of construction, and said bonds will cover the Project and any warranty periods as provided for in the Contract Documents on behalf of the Contractor, in the event that such firm be the successful bidder and enter into a contract for this Project."

3.2.10 All business entities on the Offeror's proposed team must comply with the law with regard to their organizational structure, any required registration with governmental agencies and/or entities, and any required governmental licensure, whether business, commercial, individual, or professional in nature, and nothing herein is intended to contradict, nor to supersede, State and Federal laws and regulations regarding the same. All business entities on the Offeror's proposed team shall be eligible at the time of their SOQ submittal, under the law and relevant regulations, to offer and to provide any services proposed or related to the Project. All business entities on the Offeror's proposed team shall satisfy all commercial and professional registration requirements, including, but not limited to those requirements of the Virginia State Corporation Commission (SCC) and the Virginia Department of Professional and Occupational Regulations (DPOR). Full size copies of DPOR licenses and SCC registrations, or evidence indicating the same, should be included in the SOQ. Additionally, the following information should be provided on Attachment 3.2.10:

- .1 The SCC registration information for each business entity on the Offeror's proposed team. Provide the name, registration number, type of corporation and status.

- .2 For this Project, the DPOR registration information for each office practicing or offering to practice any professional services in Virginia. Provide the business name, address, registration type, registration number and expiration date.
- .3 For this Project, the DPOR license for all Key Personnel practicing or offering to practice professional services in Virginia. Provide the name, the address, type, the registration number, expiration date and the office location where each Key Personnel member is offering to practice professional services in Virginia.
- .4 For this Project, the DPOR license for those services not regulated by the Board for Architects, Professional Engineers, Land Surveyors, Certified Interior Designers, and Landscape Architects (i.e. real estate appraisal). Provide the name, address, type, the registration number, and the expiration date of the individual offering services in Virginia.

Failure to comply with the law with regard to those legal requirements in Virginia (whether federal or state) regarding your organizational structure, any required registration with governmental agencies and/or entities, and any required governmental licensure, whether business, individual, or professional in nature may render your SOQ, in the sole and reasonable discretion of the Department, non-responsive and in that event your SOQ may be returned without any consideration or evaluation.

3.2.11 Provide a written statement within the Letter of Submittal that Offeror is committed to achieving a fourteen percent (14%) DBE participation goal for the entire value of the contract. This DBE goal is an estimate only and the RFP may contain a revised DBE estimate.

3.3 Offeror's Team Structure

The Offeror should provide sufficient information to enable Loudoun County to understand and evaluate the Offeror's Team. The Offeror should respond to the following:

3.3.1 Provide the identity of and information about the Key Personnel listed below. Job duties and responsibilities of Key Personnel shall not be delegated to others for the duration of the Design-Build Contract. This information is to be provided on the Key Personnel Resume Form attached hereto as Attachment 3.3.1. Resumes for individuals who are not identified as Key Personnel should not be included in the SOQ. The Key Personnel shall be employed full time by the respective firms shown on the Organizational Chart at the time of submitting SOQs.

- .1 **Design-Build Project Manager (DBPM)** – This individual shall be responsible for the overall Project design and construction and shall have the necessary expertise and experience required to supervise and exercise a degree of control of the Work. Work is comprised of all Design-Builder's

design, construction, quality management, contract administration and other services required by the Contract Documents, including procuring and furnishing all materials, equipment, services and labor reasonably inferable from the Contract Documents in a timely manner. The individual should be capable of answering questions/inquiries relevant to the project. The DBPM shall be responsible for meeting the Design-Builder's obligations under the Contract and avoiding and resolving disputes under Section 10.2.2 of RFP Part 4 - General Conditions of Contract. This individual shall also coordinate any required public outreach and public meetings.

- .2 **Quality Assurance Manager (QAM)** – This individual shall be from an independent firm that has no contractual relationship and no involvement in construction operations (to include QC inspection and testing) for the Project, and shall be responsible for the quality assurance (QA) inspection and testing of all materials used and work performed on the Project, to include monitoring of the contractor's quality control (QC) program. The QAM will ensure that all work and materials, testing, and sampling are performed in conformance with the contract requirements and the "approved for construction" plans and specifications. This individual shall be a registered, licensed, Professional Engineer in the Commonwealth of Virginia. Provide a current list of assignments and the anticipated duration of each assignment for all projects in which the QAM is currently obligated.
- .3 **Design Manager (DM)** – This individual shall be responsible for coordinating the individual design disciplines and ensuring the overall Project design is in conformance with the Contract Documents. The DM shall be responsible for establishing and overseeing a QA/QC program for all pertinent disciplines involved in the design of the Project, including, review of design, working plans, shop drawings, specifications, and constructability for the Project. This individual shall be a registered, licensed, Professional Engineer in the Commonwealth of Virginia.
- .4 **Construction Manager (CM)** – This individual, **who will be required to be on the Project site for the duration of construction operations**, shall be responsible for managing the construction process, to include all Quality Control (QC) activities to ensure the materials used and work performed meet contract requirements and the "approved for construction" plans and specifications. The CM shall hold a Virginia Department of Environmental Quality (DEQ) Responsible Land Disturber (RLD) Certification and a VDOT Erosion and Sediment Control Contractor Certification (ESCCC) or a statement shall be included indicating this individual will hold these certifications prior to the commencement of construction. Provide a current list of assignments and the anticipated duration of each assignment for all projects in which the CM is currently obligated.

- .5 **Lead Structural Engineer** – This individual shall serve as the lead structural engineer for the Project, responsible for structural design of the bridges and retaining walls. The Lead Structural Engineer shall be available to review designs and to verify and modify designs, if necessary, based on field conditions and construction activities related to dismantling and removing portions of existing structures, installing foundation structures, handling and erecting bridge girders, and making superstructure and substructure repairs. This individual shall report directly to the DM and shall be a registered, licensed, Professional Engineer in the Commonwealth of Virginia.
- .6 **Lead Utility Coordination Manager** – This individual will serve as the lead utility coordination manager for the Project and is responsible for coordination of all utility relocations. The Lead Utility Coordination Manager shall verify conflicts; determine cost responsibilities; conduct utility field inspections; coordinate utility relocation design; review and recommend approval of utility relocation plans and estimates and ensure inspection of utility relocation construction and perform other duties as required by the RFP. The Lead Utility Coordination Manager shall also be available to review utility relocation designs prepared by a professional engineer for contract utility relocations and to verify and modify designs, if necessary, based on field conditions and construction activities.
- .7 **Right of Way Manager** – This individual shall be responsible for coordinating all right-of-way acquisition services. The Right of Way Manager will ensure that the acquisition process is in compliance with all applicable laws and regulations. This individual shall be from a firm that is a member of VDOT’s prequalified right-of-way contracting consultants.]

Evaluation Criteria 3.3.1: Extent to which the qualifications and experience of each of the Key Personnel demonstrates their role, responsibility, and specific job duties as it relates to the needs of this Project as specified in Section (g) of Attachment 3.3.1. The resume should provide confidence to Loudoun County that the Project and risks will be effectively managed through personal competence, accountability, and availability to successfully deliver the Project. Loudoun County reserves the right to consider as part of the evaluation of the Key Personnel their availability and/or performance on past Loudoun County or VDOT projects through review of Loudoun County or VDOT records such as change requests and reference checks with Loudoun County or VDOT Project Managers.

3.3.2 Furnish an organizational chart showing the “chain of command” of all companies, including individuals responsible for pertinent disciplines, proposed on the Offeror’s team. Identify major functions to be performed and their reporting relationships in managing, designing and constructing the Project and as required in Section 3.3.1. The team proposed by Offeror including the Lead Contractor, the Lead Designer, Key Personnel, subcontractor and /or sub consultant and other individuals identified on the organizational chart shall remain on the Offeror’s team for the duration of the procurement process and,

if the Offeror is awarded the Design-Build Contract, the duration of the Design-Build Contract as required in Section 11.1.

The organizational chart should show a clear separation and independence between the Quality Control (QC) and Quality Assurance (QA) programs for construction activities. This includes separation between QA and QC inspection and field/laboratory testing in accordance with the Minimum Requirements for Quality Assurance and Quality Control on Design Build and P3 Projects, July 2018. Additionally, furnish a narrative describing the functional relationships and communication among participants, including design and construction team interaction throughout the Project.

Evaluation Criteria 3.3.2: Extent to which the organizational chart and narrative includes pertinent disciplines required for the Project and demonstrates a well-integrated organization throughout the design and construction of the Project. The reporting relationships must be presented clearly with logical and appropriate reporting lines incorporating all aspects of management, design and construction for the Project, including Loudoun County and third parties, supporting effective communication and providing confidence to Loudoun County that the Project will be delivered in accordance with the contract requirements. A clear separation must be shown between QA and QC programs for construction activities. Loudoun County reserves the right to consider as part of the evaluation of the Offeror's organizational structure, the Offeror's ability to keep their team intact to include Key Personnel for the duration of the procurement and throughout construction based on Loudoun County's knowledge of personnel changes made by the Offeror on previous Loudoun County Design-Build Contracts.

3.4 Experience of Offeror's Team

Provide sufficient information to enable Loudoun County to understand and evaluate the experience of the Offeror's team on projects of similar scope and complexity with a minimum design and construction cost of \$10,000,000. The County intends to select an Offeror which best demonstrates previous experience in the following parameters:

- Finishing contracts on time or earlier than the original contract fixed completion date
- Delivering projects in developed urban corridors
- Use of innovative design solutions and construction techniques
- Previous Design-Build experience
- Limiting impacts to the traveling public and affected businesses and communities, including commitments to effective strategies to minimize congestion during construction
- Developing and managing effective communication strategies with business owners and other key stakeholders
- Previous success in taking and managing calculated risks and realizing

incentives

- Previous success in the coordination of complex utility relocation
- Meeting or exceeding required Disadvantage Business Enterprise Program commitments

3.4.1 Identify on the Lead Contractor Work History Form (Attachment 3.4.1(a)) three (3) relevant projects by the Lead Contractor for this Project as identified Section 3.2.5, focusing on what the Offeror considers most relevant in demonstrating the Lead Contractor's qualifications to serve as the Lead Contractor for this Project. If work identified on the Lead Contractor Work History Form was performed by an affiliated or subsidiary company of the Lead Contractor, explain the justification for utilizing an affiliated or subsidiary company to satisfy the relevant project experience on this Project and the control the Lead Contractor will exercise over the affiliated or subsidiary company on this Project. Additionally, identify the full legal name of the affiliated or subsidiary company, describe their role on this Project, indicate their responsibilities on the organizational chart and discuss how the Lead Contractor will be responsible for the work performed by the affiliated or subsidiary company on this Project. For all projects on the Lead Contractor Work History Form, identify the prime design consultant responsible for the overall project design of the projects listed on the Lead Contractor Work History Form.

Identify on the Lead Designer Work History Form (Attachment 3.4.1(b)) three (3) relevant projects by the Lead Designer for this Project as identified in Section 3.2.5, focusing on what the Offeror considers most relevant in demonstrating the Lead Designer's qualifications to serve as the Lead Designer for this Project. For all projects on the Lead Designer Work History Form, identify the prime/general contractor responsible for overall construction of the projects listed on the Lead Designer Work History Form.

A narrative description should be included on the Work History Form for each project. The Work History Form shall include only one singular project. Projects/contracts with multiple phases, segments, elements (projects), and/or contracts shall not be considered a single project. If the Offeror chooses to submit work performed as a Joint Venture or Partnership, identify how the Joint Venture or Partnership was structured and provide a description of the portion of the work performed only by the Offeror's firm. Any deviations from the requirements noted herein may render a SOQ non-responsive.

Evaluation Criteria 3.4.1: Extent to which the experience provided on the Lead Contractor and Lead Designer Work History Forms demonstrates the successful delivery of relevant projects with similar scope and complexity to include the items listed in Section 3.4 above.

3.5 Project Risks

Provide sufficient information to enable Loudoun County to understand and evaluate the Offeror's understanding of the Project's risks.

3.5.1 Identify and discuss three unique risks for this Project, focusing on what the Offeror’s team considers the most relevant and critical to the success of this Project. Provide a narrative for each risk that describes why the risk is critical, indicates the impact the risk will have on the Project and discusses the mitigation strategies the Offeror’s team may implement to address the risk. Describe the role that the Offeror expects Loudoun County or other agencies may have in addressing these Project risks. Each risk identified should be a unique, singular risk and should not include multiple subsets under a risk category. If subsets of a critical risk are provided, only the first risk subset will be evaluated.

Evaluation Criteria 3.5.1: Extent to which Offeror and team members have identified critical Project risks, explained the impact of each risk and developed an appropriate mitigation strategy that will ensure the successful delivery of the Project and will minimize the likelihood of additional efforts needed by Loudoun County or other agencies.

4.0 EVALUATION OF THE STATEMENTS OF QUALIFICATIONS

4.0.1 Loudoun County’s Evaluation Team will rate and score (in their sole discretion) the Offeror’s Statements of Qualifications based upon the evaluation criteria found in this RFQ. Failure to meet all RFQ requirements may render a Statement of Qualification non-responsive while the extent to which an Offeror meets or exceeds evaluation criteria will be rated by the Loudoun County Evaluation Team and will be reflective of the Loudoun County Evaluation Team’s scoring (in their sole discretion) of the Statements of Qualifications submitted by Offerors.

4.0.2 The Evaluation Team’s scoring will be used to select design-build teams for further consideration – the short-list. Thereafter, in its sole discretion, Loudoun County may hold interviews, ask written questions of the Offerors, seek written clarifications, conduct discussions on the SOQs and solicit updated SOQs during the evaluation and short-listing process.

4.1 Statement of Qualifications Evaluation Factors

4.1.1 The Statements of Qualifications will be evaluated based upon the following:

Section	Weight
Offeror’s Team Structure	35 Points
Experience of Offeror’s Team	40 Points
Project Risks	25 Points
TOTAL	100 Points

5.0 STATEMENT OF QUALIFICATIONS SUBMITTAL REQUIREMENTS

This Section describes the requirements that all Offerors must satisfy in submitting Statements of Qualifications. Failure of any Offeror to submit its SOQ in accordance with this RFQ may result in rejection of its Statements of Qualifications.

5.1 Preparation and Submission of SOQs

5.1.1 Before submitting your Statement of Qualifications, read the Entire solicitation. Failure to read any part of this solicitation will not relieve an offeror of the Contractual obligations.

5.1.2 All Statements of Qualifications must be submitted to the Division of Procurement in a sealed container. The face of the sealed container shall indicate the "Division of Procurement," RFQ number, time and date of opening, and the title of the RFQ.

5.1.3 All Statements of Qualifications shall be signed in ink by the individual or authorized principals of the firm.

5.1.4 All attachments to the RFQ requiring execution by the offeror are to be returned with the Statement of Qualifications.

5.1.5 Statements of Qualifications must be received by the Division of Procurement prior to 4:00 p.m., local Atomic time on the cover of this RFQ. The time can be verified by visiting <https://time.gov/> and selecting Eastern Time. Requests for extensions of this time and date will not be granted, unless deemed to be in the County's best interest. Offerors mailing their proposals or using a private carrier shall allow for sufficient mail time to ensure receipt of their bids by the Division of Procurement by the time and date fixed for acceptance of the bids. *Do not rely on overnight delivery capabilities of private carriers to guarantee timely delivery of bids.* Proposals or unsolicited amendments to proposals received by the County after the acceptance date and time will not be considered.

5.1.6 The Statement of Qualifications may be submitted via one of the following options:

US Mail to:

County of Loudoun, Virginia
Division of Procurement
PO Box 7000
Leesburg, Virginia 20177-7000;

or

Hand delivered to:

County of Loudoun, Virginia
Division of Procurement

1 Harrison Street, S.E., **1st Floor, Procurement Bids and Proposals Drop Box**
Leesburg, Virginia 20175.

or

Private carrier (UPS/FedEx) to:

Loudoun County Procurement
1 Harrison Street, S.E.,

ATTN: PROCUREMENT BIDS & PROPOSALS

Leesburg, Virginia 20175

Faxed and e-mailed qualifications will not be accepted.

Please note: Offerors choosing to submit proposals via US Mail or UPS/FedEx should allow at least an additional twenty-four (24) hours in the delivery process to ensure proposals are received on time.

Due to restrictions surrounding the COVID-19 pandemic, public access to County facilities is extremely limited. The mailing of qualifications is preferred. However, if a qualification is hand delivered, it will be received in the lobby of 1 Harrison Street, SE, Leesburg, VA 20175 ONLY in the Drop Box labeled: Procurement Bids and Proposals between the hours of 8:30 a.m. and 5:00 p.m.

ALL QUALIFICATIONS MUST BE SUBMITTED AT THIS LOCATION PRIOR TO 4:00 P.M. on the Acceptance Date of the proposal in order to be considered. Proposals will not be accepted at any other building locations or after 4:00 P.M. Failure by an offeror to address and label their proposal in accordance with the requirements of this section may result in proposal being delivered to an incorrect location which will ultimately result in proposal rejection for late submission.

5.1.7 Each offeror shall submit one (1) original, six (6) hard copies, and one (1) electronic copy in a single PDF file on a CD-ROM of their Statement of Qualifications to the County's Division of Procurement as indicated on the cover sheet of this RFQ.

5.2 Format

The Statement of Qualifications format is prescribed below. If Loudoun County determines that an SOQ does not comply with or satisfy the format of this Section Loudoun County may find such Statements of Qualifications to be non-responsive.

5.2.1 A sealed parcel containing the Statements of Qualifications shall be submitted on the due date and time set forth in the cover sheet of the RFQ. If the sealed Statements of Qualifications is not submitted on or prior to the specified date and time, then the

Offeror shall be deemed non-responsive and will be disqualified from participating in the procurement for this Project. Parcels shall be clearly marked to identify the Project and the Offeror, and to identify the contents as the Statement of Qualifications. Refer to 5.1.2 above.

5.2.2 The Statement of Qualifications shall be:

- .1 Prepared on 8.5" x 11" white paper (The Work History Forms shall be prepared on 11" x 17" paper, but must be folded to 8.5" x 11")
- .2 Typed on one (1) side only
- .3 Separated by numbered tabs with sections corresponding to the order set forth in Section 3.0.

All printing, except for the front cover of the Statement of Qualifications, should be Times New Roman, with a font of 12-point (Times New Roman 10 point font may be used for filling out information on the Key Personnel Resume Form and the Work History Forms).

The format and appearance, including existing text, of the Key Personnel Resume Form and the Work History Forms should not be modified. The Key Personnel Resume Forms shall not exceed two (2) pages for each Key Personnel. The Work History Forms shall not exceed one (1) page per project for each the Lead Contractor and the Lead Designer.

5.2.3 Each Offeror shall deliver one (1) original paper version of the Statements of Qualifications, with full supporting documentation, which must bear original signatures, and one (1) CD-ROM containing the entire Statement of Qualifications in a single cohesive Adobe PDF file.

The original Statement of Qualifications shall be securely bound and contained in a single volume, with an identity on its front cover, in the upper right-hand corner, as "Original." **Three ring binders are not permissible.**

The original Statement of Qualifications shall include:

- The Letter of Submittal
- Addenda
- Evaluation Criteria
 - Offeror's Team Structure
 - Experience of the Offeror's Team
 - Project Risks
- The SOQ Checklist
- Acknowledgement of RFQ and Addenda
- List of Affiliated and Subsidiary Companies
- Debarment Forms

- Offeror's VDOT Prequalification Certificate
- Surety Letter
- SCC and DPOR Information Tables
- Full size SCC and DPOR supporting registration/ license documentation
- Key Personnel Resume Forms
- Work History Forms

The Statement of Qualifications shall be no more than fifteen (15) pages total. Page number references should be included in the lower right hand corner on each page of the Statement of Qualifications. Loudoun County will remove and discard all pages in excess of the stipulated page limit. Animated videos/ motion pictures are prohibited. The SOQ Checklist, Acknowledgement of RFQ and Addenda Form, List of Affiliated and Subsidiary Companies, Debarment Forms, Offeror's VDOT Prequalification Certificate, Surety Letter, SCC and DPOR Information Tables, Full size SCC and DPOR supporting registration/ license documentation, Key Personnel Resume Forms, and Work History Forms shall be included in appendices and these documents shall not be counted against the above-referenced page limit. The numbered tabs separating each section shall not count against the above referenced page limit, provided that no project specific information is included on them.

5.2.4 Each Offeror shall also deliver six (6) abbreviated paper copies of the original Statements of Qualifications.

Each abbreviated copy of the Statement of Qualifications shall be securely bound and contained in a single volume, with an identity on its front cover, in the upper right-hand corner, as "Copy 1 of 6 Copies." **Three ring binders are not permissible.**

Each abbreviated copy of the Statement of Qualifications shall include identical copies of the following information that was included in the original Statement of Qualifications:

- The Letter of Submittal
- Addenda
- Evaluation Criteria
 - Offeror's Team Structure
 - Experience of the Offeror's Team
 - Project Risks
- Key Personnel Resume Forms
- Work History Forms

The Key Personnel Resume Forms and Work History Forms shall be included in appendices.

6.0 QUESTIONS AND CLARIFICATIONS

6.1 All questions and requests for clarification regarding this RFQ shall be submitted to Loudoun County's POC in electronic format (submission by email is acceptable). No

requests for additional information, clarification or any other communication should be directed to any other individual. **No oral requests for information will be accepted.**

6.2 All questions or requests for clarification must be submitted by the due date and time set forth in Section 2.5. Questions or clarifications requested after such date and time will not be answered, unless Loudoun County elects, in its sole discretion, to do so. It is the responsibility of all offerors to ensure that they have received all Addenda and to include signed copies with their SOQ. Addenda can be downloaded from www.loudoun.gov/procurement.

6.3 Loudoun County's responses to questions or requests for clarification shall be in writing, and may be by an Addendum to this RFQ. Loudoun County will not be bound by any oral communications, or written interpretations or clarifications that are not issued in writing or set forth in an Addendum.

6.4 Loudoun County, in its sole discretion, shall have the right to seek clarifications from any Offeror to fully understand information contained in the Statement of Qualifications and to help rate and score the Offerors.

7.0 RIGHTS AND OBLIGATIONS OF LOUDOUN COUNTY

7.1 Reservation of Rights

In connection with this procurement, Loudoun County reserves to itself all rights (which rights shall be exercisable by Loudoun County in its sole discretion) available to it under applicable law, including without limitation, the following, with or without cause and with or without notice:

7.1.1 The right to cancel, withdraw, postpone or extend this RFQ or the subsequent RFP in whole or in part at any time prior to the execution by Loudoun County of a design-build contract, without incurring any obligations or liabilities.

7.1.2 The right to issue a new RFQ.

7.1.3 The right to reject any and all submittals, responses and proposals received at any time.

7.1.4 The right to modify all dates set or projected in this RFQ.

7.1.5 The right to terminate evaluations of responses received at any time.

7.1.6 The right to suspend and terminate the procurement process for the Project, at any time.

7.1.7 The right to revise and modify, at any time prior to the RFP submittal date, factors it will consider in evaluating responses to this RFQ and the subsequent RFP and to otherwise revise its evaluation methodology.

7.1.8 The right to waive or permit corrections to data submitted with any response to this RFQ until such time as Loudoun County declares in writing that a particular stage or phase of its review of the responses to this RFQ has been completed and closed.

7.1.9 The right to issue addenda, supplements, and modifications to this RFQ, including but not limited to modifications of evaluation criteria or methodology and weighting of evaluation criteria.

7.1.10 The right to permit submittal of addenda and supplements to data previously provided with any response to this RFQ until such time as Loudoun County declares in writing that a particular stage or phase of its review of the responses to this RFQ has been completed and closed.

7.1.11 The right to hold meetings and conduct discussions and correspondence with one or more of the Offerors responding to this RFQ to seek an improved understanding and evaluation of the responses to this RFQ.

7.1.12 The right to seek or obtain data from any source that has the potential to improve the understanding and evaluation of the responses to the RFQ, including the right to seek clarifications from Offerors.

7.1.13 The right to permit Offerors to add or delete firms and/or key personnel until such time as Loudoun County declares in writing that a particular stage or phase of its review has been completed and closed.

7.1.14 The right to add or delete Offeror responsibilities from the information contained in this RFQ or the subsequent RFP.

7.1.15 The right to appoint and change appointees of any Evaluation Team.

7.1.16 The right to use assistance of technical and legal experts and consultants in the evaluation process.

7.1.17 The right to waive deficiencies, informalities and irregularities in an SOQ, accept and review a non-conforming SOQ or seek clarifications or supplements to an SOQ.

7.1.18 The right to disqualify any Offeror that changes its submittal without Loudoun County approval.

7.1.19 The right to change the method of award between the advertisement of the RFQ and the advertisement of the RFP.

7.1.20 The right to respond to all, some, or none of the inquiries, questions and/or requests for clarification received relative to the RFQ.

7.1.21 The right to use all or part of an unsuccessful short-listed Offeror's proposal that accepts a Proposal Payment.

7.2 Loudoun County Not Obligated for Costs of Proposing

LOUDOUN COUNTY assumes no obligations, responsibilities, and liabilities, fiscal or otherwise, to reimburse all or part of the costs incurred or alleged to have been incurred by parties considering a response to and/or responding to this RFQ, or the subsequent RFP. All of such costs shall be borne solely by each Offeror and its team members. Notwithstanding the above, Loudoun County intends to provide those short-listed Offerors who submit a responsive Proposal to the RFP, but who are not awarded the design-build contract, a Proposal Payment in consideration for ownership of the information provided in the Proposal. Loudoun County anticipates the value of the Proposal Payment will be ten Thousand dollars (\$10,000.00). The terms for attaining such Proposal Payment will be identified in the RFP.

8.0 PROTESTS

This Section simply summarizes protest remedies available with respect to the provisions of the *Code of Virginia* that are relevant to protests of awards or decisions to award Design-Build Contracts by Loudoun County. This Section does not purport to be a complete statement of those provisions and is qualified in its entirety by reference to the actual provisions themselves.

In accordance with § 2.2-4360, of the *Code of Virginia*, if an unsuccessful Offeror wishes to protest the award or decision to award a contract, such Offeror must submit a protest in writing to Loudoun County's POC no later than ten (10) calendar days after the award or the announcement posting the decision to award, whichever occurs first. The written protest shall include the basis for the protest and the relief sought. No protest shall lie for a claim that the selected Offeror is not a responsible bidder.

Public notice of the award or the announcement of the decision to award shall be given by the public body in the manner prescribed in the terms or conditions of the Invitation to Bid or Request for Proposal. However, if the protest of any Offeror depends in whole or in part upon information contained in public records pertaining to the procurement transaction that are subject to inspection under § 2.2-4342, of the *Code of Virginia*, then the time within which the protest must be submitted shall expire ten (10) calendar days after those records are available for inspection by such Offeror under § 2.2-4342, of the *Code of Virginia*.

Loudoun County shall issue a decision in writing within ten (10) calendar days of the receipt of any protest stating the reasons for the action taken. This decision shall be

final unless the Offeror appeals within ten (10) calendar days of receipt of the written decision, by instituting legal action in accordance with § 2.2-4364, of the *Code of Virginia*.

Pursuant to § 2.2-4362, of the *Code of Virginia*, an award need not be delayed for the period allowed a bidder or offeror to protest, but in the event of a timely protest as provided in § 2.2-4360, or the filing of a timely legal action as provided in § 2.2-4364, no further action to award the contract shall be taken unless there is a written determination that proceeding without delay is necessary to protect the public interest or unless the bid or offer would expire. Further, pursuant to § 2.2-4361, of the *Code of Virginia*, pending a final determination of a protest or appeal, the validity of the contract awarded and accepted in good faith shall not be affected by the fact that a protest or appeal has been filed.

9.0 ADMINISTRATIVE REQUIREMENTS

In addition to the specific submittal requirements set forth in Section 3.0 above, all Offerors shall comply with the following:

9.1 All Offerors and Submittals must at the time of their SOQ submittal comply with the law and nothing herein is intended to contradict, nor supersede, any applicable State and Federal laws and regulations. All Offerors shall be eligible at the time of their SOQ submittal, under the law and relevant regulations, to offer and to provide all services proposed and related to the Project. Unless exempted by §§ 54.1-401, 54.1-402, or 54.1-402.1 of the *Code of Virginia*, any person, partnership, corporation, or other entity offering or practicing architecture, engineering, or land surveying shall be registered or licensed in accordance with the provision of *Chapter 4, Title 54.1 of the Code of Virginia*. Offerors shall satisfy at the time of their SOQ submittal all commercial and professional registration requirements, including, but not limited to the requirements of the State Corporation Commission and the Department of Professional and Occupational Regulations.

9.2 Loudoun County will not consider for award any Proposals submitted by any Offerors and will not consent to subcontracting any portions of the proposed Design-Build Contract to any subconsultants in violation of the provisions of the Federal Immigration Reform and Control Act of 1986, which prohibits employment of illegal aliens.

9.3 All Offerors must have internal control systems in place that meet federal requirements for accounting. These systems must comply with requirements of 48 CFR 31, "Federal Acquisition Regulations, Contract Cost Principles and Procedures," and 23 CFR 172, "Administration of Engineering and Design Related Service Contracts."

9.4 Loudoun County assures compliance with Title VI of the Civil Rights Act of 1964, as amended. The consultant and all subconsultants selected for this Project will be required to submit a Title VI Evaluation Report (EEO-D2) when requested by the Department to respond to the RFP. This requirement applies to all consulting firms with fifteen (15) or more employees.

9.5 Loudoun County does not discriminate against an Offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.

The Offerors shall note and comply with Commonwealth of Virginia Executive Order 61 Ensuring Equal Opportunity and Access for all Virginians in state contracting and public services. The Offerors shall maintain a non-discrimination policy, which prohibits discrimination by the Offeror on the basis of race, sex, color, national origin, religion, sexual orientation, gender identity, age, political affiliation, disability, or veteran status. This policy shall be followed in all employment practices, subcontracting practices, and delivery of goods or services. The Offerors shall also include this requirement in all subcontracts valued over \$10,000.

9.6 Section deleted.

9.7 Offerors are prohibited to access VDOT right of way and private property within the Project Limits to perform any activities other than to observe the conditions of the site, unless otherwise approved in writing by Loudoun County's POC. Furthermore, the Offerors are on notice that any unauthorized access to VDOT right of way and private property within the Project may be considered sufficient for the disqualification of the Offeror or may render the Offeror's Proposal non-responsive or both.

10.0 DISADVANTAGED BUSINESS ENTERPRISES (DBEs)

10.1 Any Design-Builder, subcontractor, supplier, DBE firm, and contract surety involved in the performance of work on a federal-aid contract shall comply with the terms and conditions of the United States Department of Transportation (USDOT) DBE Program as the terms appear in Part 26 of the Code of Federal Regulations (49 CFR as amended), the USDOT DBE Program regulations; VDOT's DBE Program rules and regulations, VDOT's Road and Bridge Specifications and Part 5 Exhibit 107.15 (Special Provision for Use of Disadvantaged Business Enterprise for Design-Build Projects).

10.2 It is the policy of Loudoun County that DBEs, as defined in 49 CFR Part 26, shall have every opportunity to participate in the performance of construction/consultant contracts. The DBE contract goal for this procurement is identified in Section 3.2.11. Offerors are encouraged to take all necessary and reasonable steps to ensure that DBEs have every opportunity to compete for and perform services on contracts, including participation in any subsequent supplemental contracts. If a portion of the work on the Project is to be subcontracted out, Offerors must seek out and consider DBEs as potential subcontractors. DBEs must be contacted to solicit their interest, capability and qualifications. Any agreement between an Offeror and a DBE whereby the DBE promises not to provide services to any other Offeror or other contractors/consultants is prohibited.

10.3 After Award of the Contract the Design-Builder shall submit documentation related to the use of DBEs for the Project in accordance with the procedures set for in Part 5 Exhibit 107.15 (Special Provision for Use of Disadvantaged Business Enterprise for

Design-Build Projects). The DBE must become certified with the Virginia Department of Small Business and Supplier Diversity (SBSD) prior to the performance of any work for the Project. In the case where the DBE is to be utilized to achieve the DBE participation goal, the DBE must be certified prior to the submission to VDOT of Forms C-111 (Minimum DBE Requirements), C-112 (Certification of Binding Agreement with DBE Firms) and Form C-48 (Subcontractor/Supplier Solicitation and Utilization). If the DBE is a prime, the firm will receive full credit for the planned involvement of their own workforce, as well as the work they commit to be performed by DBE subcontractors. DBE primes are encouraged to make the same outreach. DBE credit will be awarded only for work actually performed by DBEs themselves. When a DBE prime or subcontractor subcontracts work to another firm, the work counts toward the DBE goals only if the other firm itself is a DBE. A DBE must perform or exercise responsibility for at least 30% of the total cost of its contract with its own workforce.

10.4 DBE certification entitles a firm to participate in VDOT's DBE Program. However, it does not guarantee that the firm will obtain LOUDOUN COUNTY work nor does it attest to the firm's abilities to perform any particular type of work.

10.5 When preparing bids for projects with DBE goals, Loudoun County encourages prospective bidders to seek the assistance of the following offices:

Department of Small Business and Supplier Diversity
1111 East Main Street, Suite 300
Richmond, VA 23219
Phone: (804) 786-6585
<http://www.sbsd.virginia.gov/>

Metropolitan Washington Airports Authority
Equal Opportunity Programs Department
1 Aviation Circle
Washington, DC 20001
Phone: (703) 417-8625
<http://www.metwashairports.com/>

Contractors are also encouraged to seek help from the VDOT Districts Equal Employment Opportunity (EEO) Offices, Central Office Civil Rights Office and the VDOT Business Opportunity and Workforce Development (BOWD) Center as listed below:

VDOT Central Office
1221 East Broad Street
Richmond, VA 23219
(804) 786-2085

Lynchburg District
4219 Campbell Avenue
Lynchburg, VA 24501
(434) 856-8169

Bristol District
870 Bonham Drive
Bristol, VA 24201

Northern Virginia District
4975 Alliance Drive
Fairfax, VA 22030

(276) 669-9907

Culpeper District
1601 Orange Road
Culpeper, VA 22701
(540) 829-7523

Fredericksburg District
87 Deacon Road
Fredericksburg, VA 22405
(540) 899-4562

(703) 259-1775

Richmond District
2430 Pine Forest Drive
Colonial Heights, VA 23834
(804) 524-6091

Salem District
731 Harrison Avenue
Salem, VA 24153
(540) 387-5453

Hampton Roads District
7511 Burbage Drive
Suffolk, VA 23435
(757) 956-3000

Staunton District
811 Commerce Road
Staunton, VA 24401
(540) 332-7888

BOWD
1602 Rolling Hills Drive
Suite 110
Richmond, VA 23229
Phone: (804) 662-9555

The following informational websites may also be of assistance:

www.virginia.gov/business/bu_bizDev.asp

www.virginia.gov/business/bu-civil-rights-home.asp

10.6 In accordance with the Governor's Executive Order No. 20, VDOT requires a utilization of Small, Women and Minority (SWaM) Businesses to participate in the performance of state funded projects. A list of Department of Small Business and Supplier Diversity (SBSD) certified SWaM firms is maintained on the SBSD web site (<http://www.sbsd.virginia.gov>) under the SWaM Vendor Directory link. Offerors are encouraged to take all necessary and reasonable steps to ensure that SWaM firms have the maximum opportunity to compete for and perform services in the design-build contract. If the Offeror intends to subcontract a portion of the services on the Project, the Offeror is encouraged to seek out and consider SWaM firms as potential subconsultants. The Offeror is encouraged to contact SWaM firms to solicit their interest, capability and qualifications. Any agreement between an Offeror and a SWaM firm whereby the SWaM firm promises not to provide services to other Offerors is prohibited.

11.0 MISCELLANEOUS

11.1 Requirement to Keep Team Intact

The team proposed by Offeror, including but not limited to the Offeror's organizational structure, Lead Contractor, the Lead Designer, Key Personnel, Sub-Contractor and/or Sub-Consultant and other individuals identified pursuant to Section 3.3, shall remain on the Offeror's team for the duration of the procurement process and, if the Offeror is awarded the Design-Build Contract, the duration of the Design-Build Contract. The Offeror shall not change or substitute any Key Personnel except due to voluntary or involuntary termination of employment, retirement, death, disability, incapacity, or as otherwise approved by the Department. Any proposed change of Key Personnel must be submitted in writing to Loudoun County's POC, who, in his/her sole discretion, will determine whether to authorize a change. Unauthorized changes to the Offeror's team at any time during the procurement process may result in the elimination of the Offeror

from further consideration. Job duties and responsibilities of Key Personnel shall not be delegated to others for the duration of the Contract.

11.2 Conflict of Interest

11.2.1 Implementation guidelines for VDOT's policy on organizational conflicts of interest relating to Design-Build procurement are documented in the Alternative Project Delivery Division IIM-APD-2.2

<http://www.virginiadot.org/business/design-build.asp>)

11.2.2 Each Offeror shall require its proposed team members to identify potential conflicts of interest or a real or perceived competitive advantage relative to this procurement. Offerors are notified that prior or existing contractual obligations between a company and a federal or state agency relative to the Project or VDOT's Design-Build program may present a conflict of interest or a competitive advantage. If a potential conflict of interest or competitive advantage is identified, the Offeror shall submit in writing the pertinent information to Loudoun County's POC.

11.2.3 Loudoun County, in its sole discretion, will make a determination relative to potential organizational conflicts of interest or a real or perceived competitive advantage, and its ability to mitigate such a conflict. An organization determined to have a conflict of interest or competitive advantage relative to this procurement that cannot be mitigated, shall not be allowed to participate as a Design-Build team member for the Project. Failure to abide by Loudoun County's determination in this matter may result in a proposal being declared non-responsive.

11.2.4 Conflicts of interest and a real or perceived competitive advantage are described in state and federal law, and, for example, may include, but are not limited to the following situations:

- .1 An organization or individual hired by Loudoun County to provide assistance in development of instructions to Offerors or evaluation criteria for the Project.
- .2 An organization or individual hired by Loudoun County to provide assistance in development of instructions to Offerors or evaluation criteria as part of the programmatic guidance or procurement documents for Loudoun County's Design-Build program, and as a result has a unique competitive advantage relative to the Project.
- .3 An organization or individual with a present or former contract with Loudoun County to prepare planning, environmental, engineering, or technical work product for the Project, and has a potential competitive advantage because such work product is not available to all potential Offerors in a timely manner prior to the procurement process.

- .4 An organization or individual with a present contract with Loudoun County to provide assistance in Design-Build contract administration for the Project.

11.2.5 Loudoun County reserves the right, in its sole discretion, to make determinations relative to potential conflicts of interest on a project specific basis.

11.2.6 Loudoun County may, in its sole discretion, determine that a conflict of interest or a real or perceived competitive advantage may be mitigated by disclosing all or a portion of the work product produced by the organization or individual subject to review under this Section. If documents have been designated as proprietary by Virginia law, the Offeror will be given the opportunity to waive this protection from disclosure. If an Offeror elects not to disclose, then the Offeror may be declared non-responsive.

11.2.7 The firms listed below will not be allowed to participate as a Design-Build team member due to a conflict of interest.

- Michael Baker International
- Precision Measurements, Inc.
- ECS Mid-Atlantic, LLC
- Peggy Malone & Associates
- Dovetail Cultural Resource Group

Any SOQs received in violation of this requirement will be rejected.

11.3 Ethics in Public Contracting Act

Loudoun County may, in its sole discretion, disqualify the Offeror from further consideration for the award of the Design-Build Contract if it is found after due notice and examination by Loudoun County that there is a violation of the Ethics in Public Contracting Act, Section 2.2-4367 of the Virginia Code, or any similar statute involving the Offeror in the procurement of the contract.

11.4 Virginia Freedom of Information Act

11.4.1 All SOQs submitted to Loudoun County become the property of Loudoun County and are subject to the disclosure requirements of Section 2.2-4342 of the Virginia Public Procurement Act and the Virginia Freedom of Information Act (FOIA) (Section 2.2—3700 et seq. of the *Code of Virginia*). Offerors are advised to familiarize themselves with the provisions of each Act referenced herein to ensure that documents identified as confidential will not be subject to disclosure under FOIA. In no event shall the Loudoun County be liable to an Offeror for the disclosure of all or a portion of a SOQ submitted pursuant to this request not properly identified as confidential.

11.4.2 If a responding Offeror has special concerns about information which it desires to make available to Loudoun County but which it believes constitutes a trade secret,

proprietary information, or other confidential information exempted from disclosure, such responding Offeror should specifically and conspicuously designate that information as such in its SOQ and state in writing why protection of that information is needed. The Offeror should make a written request to Loudoun County's POC. The written request shall:

- .1 Invoke such exemption upon the submission of the materials for which protection is sought.
- .2 Identify the specific data or other materials for which the protection is sought.
- .3 State the reasons why the protection is necessary.
- .4 Indicate that a similar process with the appropriate officials of the affected local jurisdictions is or will be conducted. Failure to take such precautions prior to submission of a SOQ may subject confidential information to disclosure under the Virginia FOIA.

11.4.3 Blanket designations that do not identify the specific information shall not be acceptable and may be cause for Loudoun County to treat the entire SOQ as public information. Nothing contained in this provision shall modify or amend requirements and obligations imposed on Loudoun County by applicable law, and the applicable law(s) shall control in the event of a conflict between the procedures described above and any applicable law(s).

11.4.4 In the event Loudoun County receives a request for public disclosure of all or any portion of a SOQ identified as confidential, Loudoun County will attempt to notify the Offeror of the request, providing an opportunity for such Offeror to assert, in writing, claimed exemptions under the FOIA or other Virginia law. Loudoun County will come to its own determination whether or not the requested materials are exempt from disclosure. In the event Loudoun County elects to disclose the requested materials, it will provide the Offeror advance notice of its intent to disclose.

11.4.5 Because of the confidential nature of the evaluation and negotiation process associated with this Project, and to preserve the propriety of each Offeror's SOQ, it is Loudoun County's intention, subject to applicable law, not to consider a request for disclosure until after Loudoun County's issuance of a Notice of Intent to Award. Offerors are on notice that once a Design-Build Contract is executed, some or all of the information submitted in the SOQ may lose its protection under the applicable Virginia law.

11.5 Compliance with the Law in Virginia

Failure to comply with the law with regard to those legal requirements in Virginia (whether federal or state) regarding your ability to lawfully offer and perform any services proposed or related to the Project may render your SOQ submittal or RFP submittal, in

the sole and reasonable discretion of LOUDOUN COUNTY, non-responsive and/or non-responsible, and in that event your SOQ submittal or RFP submittal may be returned without any consideration or evaluation for selection of contract award.

12.0 ATTACHMENTS

The following attachments are specifically made a part of, and incorporated by reference into, this RFQ:

ATTACHMENT 1:		PRELIMINARY SCOPE OF SERVICES & RFQ INFORMATION PACKAGE (ON CD)
ATTACHMENT 2.10		ACKNOWLEDGEMENT OF RFQ AND ADDENDA
ATTACHMENT 3.1.2	--	SOQ CHECKLIST
ATTACHMENT 3.2.6	--	AFFILIATED AND SUBSIDIARY COMPANIES
ATTACHMENT 3.2.7(a)	--	CERTIFICATION REGARDING DEBARMENT PRIMARY COVERED TRANSACTIONS
ATTACHMENT 3.2.7(b)	--	CERTIFICATION REGARDING DEBARMENT LOWER TIER COVERED TRANSACTIONS
ATTACHMENT 3.2.10	--	SCC AND DPOR INFORMATION TABLE
ATTACHMENT 3.3.1	--	KEY PERSONNEL RESUME FORM
ATTACHMENT 3.4.1(a)	--	WORK HISTORY FORM/LEAD CONTRACTOR
ATTACHMENT 3.4.1(b)	--	WORK HISTORY FORM/LEAD DESIGNER