



Supervisor Tony Buffington  
**Blue Ridge District**  
*NewsFlash*



## **All Points Broadband and NOVEC announce partnership that may extend fiber-to-the-home broadband in Northern Loudoun County**

Sent: August 11, 2020

In addition to ongoing County and LCPS efforts to expand broadband access throughout rural Loudoun, I wanted to share this positive announcement regarding private efforts to do the same. In order to quickly provide you with pertinent information, the below is a condensed and slightly edited version of the All Points/NOVEC press release. For the full version, additional information, and answers to questions regarding this initiative, please contact All Points [here](#) and/or NOVEC [here](#).



All Points Broadband and Northern Virginia Electric Cooperative (NOVEC) have reached an agreement that will support All Points'

effort to extend fiber-to-the-home broadband service to more than 1,000 homes in northern Loudoun County.

The initial locations targeted for service are within or adjacent to NOVEC's service territory and do not currently have access to fiber-optic, gigabit-capable broadband.

**Between now and September 15th, eligible households in the project area will be contacted by mail and encouraged to pre-register online. Doing so allows All Points to evaluate demand and determine whether construction of the last-mile fiber network can proceed. If there is sufficient customer demand, All Points would commence construction in early 2021. Interested northern Loudoun consumers should pre-register their locations and subscribe to project updates at:**

**<https://fiber.allpointsbroadband.com>**

"We are pleased to announce this unique partnership that will leverage NOVEC's existing middle-mile fiber infrastructure and position All Points to deliver fiber-optic broadband to more than 1,000 underserved households in Loudoun County," said Jimmy Carr, CEO of All Points Broadband.

"All Points and NOVEC have been collaborating to expand broadband in Loudoun for many years, and today's agreement is the fastest and most economical way of expanding fiber-to-the-home broadband in this underserved area of Loudoun County. "As a member-owned and customer-focused energy cooperative, NOVEC is committed to investing in the communities we serve," said Stan Feuerberg, President & CEO of NOVEC.

Under the agreement announced today, All Points will design a new fiber-optic network that leverages excess capacity in NOVEC's proprietary fiber-optic network. NOVEC built and uses the 333-mile network to efficiently monitor and manage aspects of its 7,400-mile electric infrastructure. "This initiative aims to extend fiber-optic broadband into areas of Loudoun where there is relatively lower population density and challenging terrain from a deployment

perspective,” said Carr. “We intentionally selected areas where consumers do not have access to cable or fiberoptic broadband today. In order to proceed with construction, we need to verify that there is sufficient interest to make this a viable network—so we are asking potential subscribers to visit the project website to register their locations and indicate their interest. If we have a strong response in the next 30 days, we should be in a position to commence construction early next year.”

### **All Points Broadband**

Based in Loudoun County, All Points Broadband empowers communities by bringing utility grade broadband to underserved markets, deploying fiber and state-of-the-art fixed-wireless technology to homes and businesses in communities throughout Virginia, West Virginia, Maryland and Kentucky. All Points is a two-time honoree on the Inc. 5,000 list of America’s fastest growing privately held companies. For more information visit:

[fiber.allpointsbroadband.com](http://fiber.allpointsbroadband.com)

### **Northern Virginia Electric Cooperative (NOVEC)**

NOVEC, headquartered in Manassas, Virginia, is a not-for-profit electric utility corporation that supplies and distributes electricity and energy-related services to more than 173,000 metered customers in Fairfax, Fauquier, Loudoun, Prince William, Stafford, and Clarke counties, the Town of Clifton, and the City of Manassas Park. It is one of the largest electric companies of its kind in the nation. For more information, visit [www.novec.com](http://www.novec.com) or call 703-335-0500 or 1-888-335-0500.

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